

ESTIMATE

Web Development estimate template
avoinvoice.com

FROM

Your business name

Address

Phone · email

BILL TO

Client name

Client address

Phone · email

ESTIMATE #

DATE

VALID UNTIL

PROJECT / SOW REF.

SPRINT / PERIOD

DESCRIPTION

QTY × RATE

AMOUNT

Sprint / milestone: features in plain words (ticket #s), hours × rate or fixed fee

Feature / deliverable (ticket #s)

Bug fixes, code review, deployment (hours × rate)

Retainer: month, hours included / used / remaining

Pass-through: hosting, APIs, licenses (period, at cost)

Deposit or previous payment (negative)

NOTES & PAYMENT TERMS

This estimate is valid for 30 days. Final invoice may vary if the scope changes; any change will be approved in writing before work continues. Deposit of 30% due on acceptance.

Subtotal

Tax

ESTIMATED TOTAL